

Colorado Secure Savings Board
Meeting Minutes
July 17, 2019

Call to order at 9am

All board members present

Pete Turner - Owner, Illegal Petes
Quentin Leighty -President, First National Bank of Las Animas
Carolyn Paul - President, ANB Bank
Demetrius Johnson - Owner, DSquared Financial
Sean Wood - Wealth Manager, Stewardship CO
Kameron Haake - Medical Assistant
Rich Jones - Retiree
Amy McGarrity - CIO, PERA
Treasurer Dave Young - CO State Treasurer

Additional attendees:

Mike Kotlarczyk -Assistant Attorney General
Leah Marvin-Riley - Policy and Communications Director, CO Treasury

The Treasurer gave an overview of SB19-173 and context for the studies. Several other states have implemented some version of a study or a plan, this is Colorado's attempt to address the issue. The board has a tight timeline and will focus the meeting today on the RFP process.

9:10am - Board introductions

- Kameron Haake - just entered work force and is interested in being involved in retirement options as she learns more about what the existing options are
- Amy McGarrity - has been working in the investment world in different capacities for many years
- Pete Turner - small business owner who offers retirement options for employees and understands it's expensive but thinks its worth it. Only about 25% of his employees utilize it though - financial literacy is important
- Sean Wood - County commissioner in Evergreen, wealth manager. Says the best system is the one where people don't need to do anything in order to benefit.
- Carolyn Paul - ANB Community Bank President. Community based. Want to make sure the board considers what is realistic.
- Demetrius Johnson - Focused on financial literacy from a technology perspective and is also a small business owner.
- Quentin Leighty - Offers a 401k through 1st National Bank and they don't think enough people utilize it. He's also a loan officer so he meets with small business owners a lot. Also works on the bank's bond portfolio.

- Rich Jones is retired and previously worked at Bell Policy Center, worked a lot on this issue.
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9:25am Expectations -

- The board will make decisions with a majority vote if necessary but consensus is ideal. Votes will be recorded.
- Board expectations document
- Assistant AG overview of open meeting law. Board members can't communicate between themselves via email, in person, on the phone, text unless it is properly noticed. All meetings must be noticed at least 24 hours in advance.
- Minutes will be posted on the treasury website
- Materials, agendas will also be posted

Q - are we going to have committees?

A - up to the board and if we think we need them

SB19-173 Overview (doc) - Treasurer Young

Q - have other state done some of these studies already and can we utilize them?

A - Yes, although we want to make sure we're doing this work for the state of CO

Q - have other states had a plan implemented long enough to see how they are working?

A - WA has had a marketplace plan for about a year and OR has had an auto-IRA plan for about a year and a half

Financial literacy piece in bill - Treasury staff gave update of different coalitions in CO working on financial literacy - Moneywi\$er coalition, Jump\$tart coalition, Task Force for Financial Security for Older Coloradans, DOE

Open meeting clarifying point: board members can email board staff but staff can't send it out to the rest of the board. Can include it in a meeting packet for the next meeting.

10:00am RFP discussion

Distribute other state's RFPs for review - MN, CA, IL, CT, OR

Goal: RFP Language finalized and approved by July 31

RFP structure decided by board consensus -

- All 4 studies should be included in 1 RFP. Vendors can choose to apply to all or select studies.
- Must include a scoring process
- Will interview top candidates

* Leah will send RFP examples to the board to look over

Q - can we use existing state resources to do the “cost of doing nothing” study? Legislative staff, OSPB, DU, etc?

Q - how do we incorporate the fact that the bill requires administrative fees to be low into the study?

A - it is part of the “feasibility” study

Q - who would pay for the fees?

A - An enrolled employee would pay 100 basis points

Q- How would CO pay for a plan?

A - OR issued debt. This would be part of the study

Q - In states that have implemented this are the people who opt out closing their accounts or just leaving small dollar accounts open until they drain?

Next steps:

- Review existing RFPs
- Staff will work on language for the RFP with the AG’s office and send it to the board and post it on 7/23/19
- Get a call-in option for the next meeting

Next meeting:

7/24 at 9am (location TBA)

7/31 at 9am (phone, # tba)

Timeline (subject to change):

- RFP edits provided by board 7/24
 - RFP approved by board by 7/31
 - RFP posted by Treasury staff 7/31
 - Vendors have one week to ask questions and 3 weeks total to respond to the RFP
 - Responses due August 21
 - Board meets the following week to review, score, and select interviewees
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Public comment:

- Kelly Fritts from AARP expressed their support of the board's work and mentioned people with a workplace savings plan are 15x more likely to save.
- Tyler Jaeckel from Bell Policy Center offered their research and support
- David Ronquillo a volunteer at AARP will be covering the meetings and writing about them in the AARP newsletter. He asked where to find meeting materials and the answer is colorado.gov/treasury
- Carl Larson with NAIFA mentioned he is also tracking federal legislation
- Jarret Hughes from SAPCA requested that meeting documents be available to members of the public who are at the meetings as well as a call-in option. He requested that the board look at retirement options through the lens of the complex narrative that accompanies each aging person.

The meeting adjourned at 11:34am